



**Southern Indiana Works  
High Demand Target  
Occupations by Sector  
December 1, 2023 - December 31, 2024**

SOC	Occupation	2022 Jobs	2032 Jobs	2022 - 2032 Openings	Pct. 25 Hourly	Typical Entry Level Education	Work Experience Required	Typical On-The-Job Training
<b>Business and Finance</b>								
13-2011	Accountants and Auditors	6,564	6,787	5,432	\$26.53	Bachelor's degree	None	None
11-3012	Administrative Services Managers	1,210	1,301	1,053	\$34.68	Bachelor's degree	Less than 5 years	None
43-3011	Bill and Account Collectors	1,248	1,170	1,313	\$17.53	High school diploma or equivalent	None	Moderate-term on-the-job training
43-3021	Billing and Posting Clerks	1,921	2,011	2,133	\$16.68	High school diploma or equivalent	None	Moderate-term on-the-job training
43-3031	Bookkeeping, Accounting, and Auditing Clerks	9,469	9,165	11,139	\$16.27	Some college, no degree	None	Moderate-term on-the-job training
13-1199	Business Operations Specialists, All Other	3,260	3,695	3,419	\$25.54	Bachelor's degree	None	None
13-1028	Buyers and Purchasing Agents	1,981	1,992	1,899	\$21.20	Bachelor's degree	None	Moderate-term on-the-job training
13-1041	Compliance Officers	1,942	1,988	1,566	\$26.91	Bachelor's degree	None	Moderate-term on-the-job training
13-2051	Financial and Investment Analysts	1,918	2,614	2,130	\$22.52	Bachelor's degree	None	None
13-1071	Human Resources Specialists	3,599	3,919	3,445	\$23.06	Bachelor's degree	None	None
43-4199	Information and Record Clerks, All Other	502	511	605	\$17.65	High school diploma or equivalent	None	Short-term on-the-job training
43-9041	Insurance Claims and Policy Processing Clerks	1,302	1,245	1,193	\$19.39	High school diploma or equivalent	None	Moderate-term on-the-job training
41-3021	Insurance Sales Agents	6,159	6,239	5,238	\$19.66	High school diploma or equivalent	None	Moderate-term on-the-job training
43-4131	Loan Interviewers and Clerks	1,152	1,199	1,027	\$19.68	High school diploma or equivalent	None	Short-term on-the-job training
13-2072	Loan Officers	1,356	1,536	1,162	\$22.42	Bachelor's degree	Less than 5 years	Moderate-term on-the-job training
13-1111	Management Analysts	3,759	4,308	3,811	\$27.58	Bachelor's degree	Less than 5 years	None
13-1161	Market Research Analysts and Marketing Specialists	3,100	3,663	3,639	\$21.56	Bachelor's degree	None	None
13-2052	Personal Financial Advisors	7,168	9,751	7,777	\$21.80	Bachelor's degree	None	Long-term on-the-job training
13-1082	Project Management Specialists	3,692	4,047	3,057	\$28.82	Bachelor's degree	None	None
11-2022	Sales Managers	3,536	3,657	2,779	\$34.15	Bachelor's degree	Less than 5 years	None
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	5,263	5,497	5,304	\$19.33	High school diploma or equivalent	None	Moderate-term on-the-job training
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	6,686	7,113	6,659	\$20.71	High school diploma or equivalent	None	Moderate-term on-the-job training
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1,369	1,516	1,442	\$25.78	Bachelor's degree	None	Moderate-term on-the-job training
13-1151	Training and Development Specialists	1,734	1,874	1,657	\$23.43	Bachelor's degree	Less than 5 years	None
<b>Construction and Trades</b>								
47-2051	Cement Masons and Concrete Finishers	925	957	771	\$18.53	No formal educational credential	None	Moderate-term on-the-job training
17-2051	Civil Engineers	1,150	1,222	778	\$33.30	Bachelor's degree	None	None
13-1051	Cost Estimators	845	847	739	\$25.08	Bachelor's degree	None	Moderate-term on-the-job training
49-9051	Electrical Power-Line Installers and Repairers	668	696	565	\$27.83	High school diploma or equivalent	None	Long-term on-the-job training
47-2111	Electricians	4,003	4,414	4,174	\$20.04	High school diploma or equivalent	None	Apprenticeship
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	2,338	2,559	2,279	\$18.03	Postsecondary nondegree award	None	Long-term on-the-job training
47-2073	Operating Engineers and Other Construction Equipment Operators	1,730	1,775	1,580	\$20.27	High school diploma or equivalent	None	Moderate-term on-the-job training
47-2152	Plumbers, Pipefitters, and Steamfitters	2,763	2,956	2,679	\$18.66	High school diploma or equivalent	None	Apprenticeship
47-2211	Sheet Metal Workers	521	539	519	\$17.23	High school diploma or equivalent	None	Apprenticeship
49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	624	706	758	\$18.78	Postsecondary nondegree award	None	Moderate-term on-the-job training
49-9052	Telecommunications Line Installers and Repairers	501	553	516	\$22.85	High school diploma or equivalent	None	Long-term on-the-job training
<b>Healthcare and Human Services</b>								
21-1021	Child, Family, and School Social Workers	1,366	1,352	1,060	\$19.42	Bachelor's degree	None	None
29-2018	Clinical Laboratory Technologists and Technicians	1,710	1,933	1,382	\$19.34	Bachelor's degree	None	None
21-1094	Community Health Workers	1,205	1,266	1,275	\$27.18	High school diploma or equivalent	None	Short-term on-the-job training
31-9091	Dental Assistants	915	940	1,332	\$18.74	Postsecondary nondegree award	None	None
29-1292	Dental Hygienists	762	780	547	\$30.03	Associate's degree	None	None
29-2099	Health Technologists and Technicians, All Other	807	881	641	\$18.91	Postsecondary nondegree award	None	None
29-2061	Licensed Practical and Licensed Vocational Nurses	3,616	3,880	3,137	\$23.63	Postsecondary nondegree award	None	None
11-9111	Medical and Health Services Managers	3,470	4,354	3,593	\$36.75	Bachelor's degree	Less than 5 years	None
29-2072	Medical Records Specialists	1,505	1,621	1,153	\$18.62	Postsecondary nondegree award	None	None
31-1131	Nursing Assistants	6,214	6,828	9,929	\$14.51	Postsecondary nondegree award	None	None
29-2052	Pharmacy Technicians	2,756	2,839	2,696	\$16.02	High school diploma or equivalent	None	Moderate-term on-the-job training
31-9097	Phlebotomists	949	1,058	1,400	\$15.45	Postsecondary nondegree award	None	None
31-2021	Physical Therapist Assistants	682	781	1,097	\$25.60	Associate's degree	None	None

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29-2034	Radiologic Technologists and Technicians	1,238	1,412	869	\$25.98	Associate's degree	None	None
29-1141	Registered Nurses	16,181	18,211	11,395	\$32.50	Bachelor's degree	None	None
29-1126	Respiratory Therapists	1,023	1,183	704	\$27.02	Associate's degree	None	None
11-9151	Social and Community Service Managers	591	648	540	\$23.29	Bachelor's degree	Less than 5 years	None
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	1,834	2,255	2,119	\$18.29	Bachelor's degree	None	None
29-2055	Surgical Technologists	756	848	571	\$23.97	Postsecondary nondegree award	None	None
<b>Hospitality</b>								
35-1011	Chefs and Head Cooks	713	880	1,116	\$14.49	High school diploma or equivalent	5 years or more	None
35-2012	Cooks, Institution and Cafeteria	2,669	2,751	4,171	\$13.41	No formal educational credential	None	Short-term on-the-job training
Nov-51	Food Service Managers	1,829	2,226	2,669	\$10.84	High school diploma or equivalent	Less than 5 years	None
13-1121	Meeting, Convention, and Event Planners	837	930	1,022	\$18.58	Bachelor's degree	None	None
<b>Information Technology</b>								
15-1231	Computer Network Support Specialists	1,122	1,185	828	\$24.61	Associate's degree	None	None
15-1299	Computer Occupations, All Other	2,047	2,231	1,521	\$24.81	Bachelor's degree	None	None
15-1251	Computer Programmers	885	831	531	\$28.70	Bachelor's degree	None	None
15-1211	Computer Systems Analysts	1,778	1,969	1,291	\$31.83	Bachelor's degree	None	None
15-1232	Computer User Support Specialists	2,965	3,185	2,273	\$19.92	Some college, no degree	None	None
15-2051	Data Scientists	1,357	1,689	1,236	\$33.28	Bachelor's degree	None	None
15-1212	Information Security Analysts	531	671	499	\$30.63	Bachelor's degree	Less than 5 years	None
15-1244	Network and Computer Systems Administrators	1,664	1,699	995	\$30.68	Bachelor's degree	None	None
15-1252	Software Developers	4,452	5,585	3,820	\$39.18	Bachelor's degree	None	None
15-1253	Software Quality Assurance Analysts and Testers	733	859	615	\$31.68	Bachelor's degree	None	None
<b>Manufacturing</b>								
51-9011	Chemical Equipment Operators and Tenders	770	654	695	\$22.37	High school diploma or equivalent	None	Moderate-term on-the-job training
51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	1,181	1,283	1,240	\$16.50	High school diploma or equivalent	None	Moderate-term on-the-job training
51-9161	Computer Numerically Controlled Tool Operators	609	649	646	\$19.55	High school diploma or equivalent	None	Moderate-term on-the-job training
53-7011	Conveyor Operators and Tenders	452	486	506	\$18.89	No formal educational credential	None	Short-term on-the-job training
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	1,925	1,822	1,939	\$17.80	High school diploma or equivalent	None	Moderate-term on-the-job training
17-3026	Industrial Engineering Technologists and Technicians	503	545	532	\$25.47	Associate's degree	None	None
17-2112	Industrial Engineers	2,011	2,315	1,523	\$35.29	Bachelor's degree	None	None
49-9041	Industrial Machinery Mechanics	2,415	2,836	2,480	\$24.67	High school diploma or equivalent	None	Long-term on-the-job training
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	3,861	3,938	4,780	\$17.17	High school diploma or equivalent	None	Moderate-term on-the-job training
53-7063	Machine Feeders and Offbearers	987	1,056	1,692	\$17.80	No formal educational credential	None	Short-term on-the-job training
51-4041	Machinists	1,260	1,435	1,524	\$19.21	High school diploma or equivalent	None	Long-term on-the-job training
49-9071	Maintenance and Repair Workers, General	6,966	7,569	7,216	\$16.86	High school diploma or equivalent	None	Moderate-term on-the-job training
49-9043	Maintenance Workers, Machinery	668	718	710	\$24.31	High school diploma or equivalent	None	Long-term on-the-job training
17-2141	Mechanical Engineers	1,108	1,309	867	\$33.68	Bachelor's degree	None	None
49-9062	Medical Equipment Repairers	448	501	514	\$17.05	Associate's degree	None	Moderate-term on-the-job training
51-2098	Miscellaneous Assemblers and Fabricators	21,238	20,544	23,391	\$16.85	High school diploma or equivalent	None	Moderate-term on-the-job training
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	700	785	834	\$16.98	High school diploma or equivalent	None	Moderate-term on-the-job training
51-9111	Packaging and Filling Machine Operators and Tenders	2,088	2,298	2,620	\$16.99	High school diploma or equivalent	None	Moderate-term on-the-job training
43-5061	Production, Planning, and Expediting Clerks	1,732	1,895	2,041	\$21.19	High school diploma or equivalent	None	Moderate-term on-the-job training
49-2098	Security and Fire Alarm Systems Installers	484	532	594	\$17.63	High school diploma or equivalent	None	Moderate-term on-the-job training
51-4111	Tool and Die Makers	511	538	603	\$24.00	Postsecondary nondegree award	None	Long-term on-the-job training
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	409	405	528	\$18.29	High school diploma or equivalent	None	Short-term on-the-job training
51-4121	Welders, Cutters, Solderers, and Brazers	2,416	2,634	2,766	\$18.69	High school diploma or equivalent	None	Moderate-term on-the-job training
51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	546	505	535	\$19.32	High school diploma or equivalent	None	Moderate-term on-the-job training
<b>Transportation and Logistics</b>								
49-3011	Aircraft Mechanics and Service Technicians	1,574	1,667	1,280	\$27.88	Postsecondary nondegree award	None	None
49-3021	Automotive Body and Related Repairers	724	704	639	\$17.13	High school diploma or equivalent	None	Long-term on-the-job training
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	1,820	1,891	1,641	\$19.96	High school diploma or equivalent	None	Long-term on-the-job training
53-3051	Bus Drivers, School	1,998	1,910	3,034	\$21.50	No formal educational credential	None	Short-term on-the-job training
53-5021	Captains, Mates, and Pilots of Water Vessels	534	493	613	\$41.33	Postsecondary nondegree award	Less than 5 years	None
43-5011	Cargo and Freight Agents	1,467	1,592	1,690	\$19.12	High school diploma or equivalent	None	Short-term on-the-job training
43-5032	Dispatchers, Except Police, Fire, and Ambulance	1,192	1,226	1,203	\$18.40	High school diploma or equivalent	None	Moderate-term on-the-job training
53-3032	Heavy and Tractor-Trailer Truck Drivers	12,875	14,176	15,656	\$21.14	Postsecondary nondegree award	None	Short-term on-the-job training

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53-7051	Industrial Truck and Tractor Operators	4,845	5,206	5,461	\$18.84	No formal educational credential	None	Short-term on-the-job training
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	28,573	30,767	41,318	\$17.36	No formal educational credential	None	Short-term on-the-job training
53-3033	Light Truck Drivers	7,148	8,730	10,016	\$16.78	High school diploma or equivalent	None	Short-term on-the-job training
13-1081	Logisticians	855	1,042	947	\$24.40	Bachelor's degree	None	None
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	988	1,062	926	\$21.94	High school diploma or equivalent	None	Long-term on-the-job training
53-5011	Sailors and Marine Oilers	459	450	529	\$20.40	No formal educational credential	None	Moderate-term on-the-job training
43-5071	Shipping, Receiving, and Inventory Clerks	5,351	5,228	5,624	\$16.03	High school diploma or equivalent	None	Short-term on-the-job training

Note: The Southern Indiana Works Board may modify this list at any time to include other sectors and occupations that have a significant need that is not currently reflected in labor market projections. Specific customer exceptions may be authorized based on approval by SIW Board Staff, and will require a Training Waiver Authorization. WIOA funded occupational training must be listed here AND rated 3 or higher on [www.indemandjobs.dwd.in.gov](http://www.indemandjobs.dwd.in.gov).

Southern Indiana Works is an Equal Opportunity Employer/Program. Auxiliary aids and services are available upon request for individuals with disabilities. The TTD/TTY number is 1-800-743-3333.